

Sustainable underwriting: Key steps to achieving a net zero insurance balance sheet



Last year's United Nations Climate Change Conference, known as <u>COP26</u>, ended with a commitment to "phase down" coal, stop deforestation, reduce methane emissions by the end of the decade, and accelerate the move towards renewable energy.

In the build up to COP26, and following the climate conference, there has been a continuation of investors and corporations announcing their commitments to delivering net zero emissions. So far, about 40%

aligned to a net zero target, while more than 20 global insurers and reinsurers have joined the Net Zero Insurance Alliance (NZIA). And with <u>leading scientists</u> estimating that about 90% of global GDP is covered by a net zero target, more and more carriers are likely to follow suit.

This raises the question of how insurers and underwriters can steer the emissions associated with underwriting to net zero. As they start out on their net zero journey, three main areas of enquiry are likely to arise:

How to measure emissions and what to measure. Armed with measurement, how they can steer their portfolio towards net zero emissions. How they can operationalize their strategy to achieve their ambition and commitments, while still protecting

within a competitive marketplace.



How is an insurer likely to steer a portfolio towards net zero emissions? Typically, carriers drive and manage change around industry or sector-based strategies. In this instance, many carriers have started with the most emissions-intensive sectors, including oil and gas, power, and so on.

By using benchmarks — standards to measure performance — and integrated assessment models from climate scientists or institutions, such as national energy agencies, insurers have set possible routes towards net zero. They are then able to analyze how their portfolio lines up to that path and start to answer the question of whether the key milestones for the transition are achievable for a particular sector they are providing cover for. If the goals are achievable, insurers can then introduce a framework to push these targets in the sectors they are insuring while at the same

### competitive tensions.

Another consideration is the consistency of approach on the underwriting side of the business,

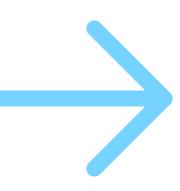
happening within the carrier's own investment portfolio. This inward and outward alignment is

be more relevant to certain insurers than others.

There is also the question of whether the Russia-

sustainable underwriting ambitions. There may be demand for insurance of projects that do not necessarily align with this agenda, as countries seek to reduce their reliance on Russian fuels. Italy, for example, has already said it is <u>considering</u> expanding its coal footprint. Nuclear power may





## **Ryan Bond**

Head of Climate and Sustainability Insurance Innovation



# Amy Barnes Head of Climate and Sustainability Strategy



# Marsh

### <u>Marsh</u>

130 countries, Marsh serves commercial and individual clients with data-driven risk solutions and advisory services. Marsh is a business of <u>Marsh McLennan</u> (NYSE: MMC), the world's leading professional services

helps clients navigate an increasingly dynamic and complex environment through four market-leading businesses: <u>Marsh, Guy Carpenter, Mercer</u> and <u>Oliver Wyman</u> <u>marsh.com</u>, follow us on <u>LinkedIn</u> and <u>Twitter</u> or subscribe to <u>BRINK</u>.

Marsh is one of the Marsh & McLennan Companies, together with Guy Carpenter, Mercer, and Oliver Wyman. This document and any recommendations, analysis, or advice provided by Marsh (collectively, the "Marsh Analysis") are not intended to be taken as advice regarding any individual situation and should not be relied upon as such. The information contained herein is based on sources we believe reliable, but we make no representation or warranty as to its accuracy. Marsh shall have no obligation to update the Marsh Analysis and shall have no liability to you or any other party arising out of this publication or any matter contained herein. Any statements concerning actuarial, tax, accounting, or legal matters are based solely on our experience as insurance brokers and risk consultants and are not to be relied upon as actuarial, tax, accounting, or legal advice, for which you should consult your own professional advisors. Any modeling, analytics, or projections are subject to inherent uncertainty, and

or incomplete or should change. Marsh makes no representation or warranty concerning the application of policy wording or

of insurance coverage. Although Marsh may provide advice and recommendations, all decisions regarding the amount, type or